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Just Start Leonard A. Schlesinger, Charles F. Kiefer, 2012-02-28 How to succeed at work and life in an increasingly unpredictable world In a world where you can no longer plan or predict your way to success how can you achieve your most important goals It s a daunting question But in today s environment where change is the only constant it s a question everyone must answer This is true whether you are an innovator or an entrepreneur a manager or a newly minted graduate The first step say the authors of this book is this Just start In other words take action now and learn as you go Written by a trio of seasoned business leaders Just Start combines fascinating research with proven practices to deliver a reliable method for helping you advance toward your goals despite the uncertainty that is all too common today Babson College President Leonard Schlesinger organizational learning expert Charles Kiefer and veteran journalist Paul B Brown share their own deep and varied experiences and draw from a source where striving amid constant uncertainty actually works the world of serial entrepreneurship In this world people don t just think differently they act differently as well Using this novel approach Just Start will help you Determine the best strategy and tactics when the future is uncertain Minimize financial risk in every decision you make Attract like minded people to what you want to do and learn why this is important Understand why Act Learn Build so you can Act again is the best course of action when facing the unknown So throw out your forecasting tools and shrug off that nagging frustration that comes with constant uncertainty Just Start distills for you the very essence of what makes people successful in today s volatile environment This book is your guide to achieving your goals whether your project is professional or personal or somewhere in between *Teaching Entrepreneurship, Volume Two* Heidi M. Neck, Candida G. Brush, Patricia G. Greene, 2021-04-30 Building on the success of the first volume of *Teaching Entrepreneurship* this second volume features new teaching exercises that are adaptable and can be used to teach online face to face or in a hybrid environment In addition it expands on the five practices of entrepreneurship education the practice of play the practice of empathy the practice of creation the practice of experimentation and the practice of reflection The Art of Insight Charles Kiefer, Malcolm Constable, 2013-04-08 A practical guide to fostering innovative insights and solutions for yourself and your organization including online skill building exercises We have all experienced it the jolt of an insight arriving like a thunderclap unexpectedly and without warning But what if insights could be accessed more reliably Drawing on years of research reflection and experiences with colleagues friends and clients Charles Kiefer and Malcolm Constable present a thorough pragmatic approach for dependably generating fresh thoughts and perspectives The Art of Insight features helpful exercises both in the book and online Readers will develop their own personal approach to cultivating insights allowing them to solve long standing problems with confidence and ease Creating insights isn t a magical process this book provides a practical framework for generating insights for yourself and your organization We ve used many of these techniques with our innovation teams and they work Wayne Delker Chief Innovation Officer and Senior Vice President The

Clorox Company *The 21st-century Singer* Susan Mohini Kane,2015 The vast majority of singers with a degree in performance are un or under employed in their field Despite the fact that talented singers are discovered every day there are far too few jobs in the field of classical music to accommodate all of them a problem evidenced by regular reports of opera companies and symphony orchestras closing their doors Young classical singers particularly recent graduates of music programs need not only artistic ability but also intelligence and an acute business sense to navigate the world of professional singing In *The 21st Century Singer Making the Leap from the University into the World* author Susan Mohini Kane has created a user friendly guide for these recent graduates Kane combines the benefits of an instructional manual with those of a self reflective workbook to provide emerging classical singers with both practical and inspirational advice She begins with a section on self evaluation allowing readers to define what motivates their desire to sing professionally and reflect on their passions before moving on to career advice In the sections that follow Kane presents a variety of career paths such as singing teaching and consulting realistic alternatives to the rise to stardom as an overnight sensation that so few will experience and provides the reader with the tools to develop a concrete plan for whichever path they decide to pursue Other sections offer instruction on how to develop support systems train oneself holistically and take advantage of the newest technological resources available for professional self promotion With its dual emphasis on artistic motivation and modern day business sense *The 21st Century Singer* will prove an essential text for anyone pursuing a professional singing career *Your Ultimate Success Plan* Tamara Jacobs,2015-06-20 Somewhere between self help and self promotion lies self awareness and advancement *Your Ultimate Success Plan* is a book that provides surprisingly easy to apply business strategies in an approachable actionable authentic way and encourages you to find your voice and realize your potential The characters you will meet in each chapter of this book are quite relatable professional women and men plagued with the Cinderella complex waiting patiently and hopelessly to be rescued the insecure who subjugate their core identities to get others to like them and the perennial complainers who merely want to vent not solve Do any of these characters sound familiar If you are one yourself or if you have to deal with one or more of them as most of us do you need this book With principles based on awareness forgiveness strategic application and follow through you can join the thousands of enlightened converts who have participated in Tamara s workshops and seminars for more than 25 years *Your Ultimate Success Plan* will teach you how to Build your brand Com YOU nicate™ your worth while enhancing your self worth Elevate the status of You

Entrepreneurship Heidi M. Neck,Christopher P. Neck,Emma L. Murray,2020-01-07 Recipient of a 2021 Textbook Excellence Award from the Textbook Academic Authors Association TAA Entrepreneurship *The Practice and Mindset* catapults students beyond the classroom by helping them develop an entrepreneurial mindset so they can create opportunities and take action in uncertain environments Based on the world renowned Babson Entrepreneurship program this text emphasizes practice and learning through action Students learn entrepreneurship by taking small actions to get

feedback experiment and move ideas forward They will walk away from this text with the entrepreneurial mindset skillset and toolset that can be applied to startups as well as organizations of all kinds Whether your students have backgrounds in business liberal arts engineering or the sciences this text will take them on a transformative journey and teaches them crucial life skills The Second Edition includes a new chapter on customer development 15 new case studies 16 new Mindshift Activities and 16 new Entrepreneurship in Action profiles as well as expanded coverage of prototyping incubators accelerators building teams and marketing trends This title is accompanied by a complete teaching and learning package

Preparing a STEM Workforce through Career-Technical Education Dimitra Jackson Smith, Soko

Starobin, 2017-07-17 This volume examines STEM education preparation and career exploration and the role of career and technical education CTE in preparing individuals for the STEM workforce Highlighting avenues for success and exemplary practices the volume covers topics such as 1 Incorporating experiential learning activities for students in CTE STEM programs 2 Providing avenues and effective strategies for closing the skills gap for students in CTE STEM through funding and evaluation and assessment activities 3 Highlighting the experiences of women in CTE STEM related programs and 4 Implications for policy and practice This is the 178th volume of this Jossey Bass quarterly report series Essential to the professional libraries of presidents vice presidents deans and other leaders in today's open door institutions New Directions for Community Colleges provides expert guidance in meeting the challenges of their distinctive and expanding educational mission

Unlocking Creativity Michael A. Roberto, 2019-01-07 Tear down the obstacles to creative innovation in your organization *Unlocking Creativity* is an exploration of the creative process and how organizations can clear the way for innovation In many organizations creative individuals face stubborn resistance to new ideas Managers and executives oftentimes reject innovation and unconventional approaches due to misplaced allegiance to the status quo Questioning established practices or challenging prevailing sentiments is frequently met with stiff resistance In this climate of stifled creativity and inflexible adherence to conventional wisdom potentially game changing ideas are dismissed outright Senior leaders claim to value creativity yet often lack the knowledge to provide a creative framework *Unlocking Creativity* offers effective methods and real world examples of how the most successful organizations create cultures of innovation and experimentation Best selling author and scholar Michael Roberto presents a thorough investigation of organizational obstacles to creative thought Highly relevant to the growth crises many enterprises face in today's economic landscape this book examines how to break barriers to spark creativity and foster new ideas This insightful and informative work allows business executives senior managers and organization leaders to Recognize the six organizational mindsets that impede creativity and innovation Learn how to tear down the barriers that obstruct the creative process Create an environment that allows talented people to thrive Encourage creative collaboration in teams throughout an organization Leaders do not have to conceive innovative ideas but rather open the path for curious and creative employees within their organization *Unlocking*

Creativity How to Solve Any Problem and Make the Best Decisions aids organizations in removing obstacles to the creative process and helps to form an atmosphere of imagination and innovation

Short Introduction to Strategic Management Torben Juul Andersen, 2013-08 Provides a concise yet rigorous introduction to strategic management and its contemporary challenges with multiple examples case studies and references

Reeves and Schuster Stephen Collins, Sam Collins, 2024-01-26 a fun read filled with practical wisdom for being an effective servant leader Well worth the time invested

George Green IV CEO and President Water Mission Leadership is messy and young leaders need firm anchors to face their new challenges So what better place to learn those skills than leadership challenged St Foy s College Management Professor Cal Schuster gets plenty of opportunities to conduct his research and apply his theories to take on whatever comedic disasters befall the campus accompanied by his eager to please and overly practical teaching assistant Reeves Surrounded by a cast of characters who don t always behave how the textbooks predict the professor confronts the complexities of leadership in a sitcom world where exaggeration enhances learning This humorous look at leadership provides emerging and existing leaders with practical tips and memorable stories to help them navigate through their big and small challenges

Reeves and Schuster Lessons for Leaders in a Sitcom World features five stories of leadership each tackling a different critical skill area through Reeves and Schuster s adventures Each story is followed by an overview of a practical model highlighting key perspectives and actions needed to master that leadership skill

Creating Social Value Cheryl Kiser, Deborah Leipziger, J. Janelle Shubert, 2017-09-08 There is a new business landscape where companies are increasingly being judged on their ability to generate _social value_ But there is no off the shelf solution for the leaders and change makers in this new domain Creating social value is a journey and each company must chart its own path through uncertain and complex terrain We invite you to discover how the entrepreneurial leaders profiled in this book have become trailblazers using strategy and innovation to generate profits and social value simultaneously Creating Social Value provides insights into the motivations and preoccupations of groundbreaking entrepreneurial leaders as they look to activate change not just within their companies but also in their sectors value chains and even through co creating partnerships with their competitors Such change requires fundamentally new styles of leadership and business design where companies seek to be generative rather than extractive This book also bears witness to the emergence of new language to describe these innovative concepts

Working with and sharing ideas with social entrepreneurs and entrepreneurs inside the authors became aware of the building blocks of a new lexicon with the power to inspire and positively influence the culture of an organization Many of the leaders included in this book have driven change by harnessing the power of language to reroute their company s direction For example The Campbell Soup Company has created _destination goals_ to describe the long term vision of the company to nourish its customers employees and neighbours Roshan has worked on _nation building_ creating physical infrastructure in Afghanistan a country decimated by war UPS has worked to understand its impact on the planet building a _materiality

matrix_ of the issues that matter to its stakeholders while working to create a culture that fosters social innovation and seeks to understand _constructive dissatisfaction_ Ford is redefining its mission imagining a different future in which it provides _mobility solutions_ rather than only manufacturing cars Ford is working with Toyota to co create technologies to combat climate change This book sets out a manifesto for Social Value Creation which is defined as a strategy that combines a unique set of corporate assets including innovation capacities marketing skills managerial acumen employee engagement scale in collaboration with the assets of other sectors and firms to co create breakthrough solutions to complex economic social and environmental issues that impact the sustainability of both business and society Social innovation differs from corporate responsibility in two significant ways it is strategic and it leverages a wide range of corporate assets and core competencies Creating Social Value has been designed as a manual for change It will be essential reading for business students entrepreneurs and all of those wishing to effect positive generative change in larger organizations **Execute**

Your Vision Bill Easum, Scott Musselman, 2016-10-04 Dreams and visions are amazing gifts from God They are at the heart of God s plan for our lives Anyone can have an idea but not everyone will experience that vision come to fruition This book explores how to turn visions into reality in a fast moving world that is changing at an exponential rate A lot of books have been written the past few decades on how to lead in a rapidly changing world So why should you read another one That question deserves an answer This book focuses on the obstacles that keep most leaders from turning their visions into reality In consulting with over 700 churches in the past 25 years one problem clearly stands out above all the rest Pastors find it hard to execute a vision Ideas aren t hard to come by making them happen is another thing altogether This book will note how the Church missed out on prime opportunities during the middle of the 20th century in the United States when our culture went through a significant transition Pastors especially those who are younger would do well to learn from these past lessons and apply that to a similar moment of transition in our contemporary society As you read you will find Reflection Points They will help the you apply the concepts to your situation *Evolving Entrepreneurial Education* Victoria L.

Crittenden, Kathryn Esper, Rosa Slegers, Nathaniel Karst, 2015-08-14 In this book written by educators for educators scholars from a variety of academic disciplines at Babson College share their experiences in inspiring the next generation of entrepreneurs It offers unique insights into how self and contextual awareness is created and delivered *Strategic Doing* Edward Morrison, Scott Hutcheson, Elizabeth Nilsen, Janyce Fadden, Nancy Franklin, 2019-05-01 Ten skills for agile leadership Complex challenges are all around us they impact our companies our communities and our planet This complexity and the emergence of networks is changing the practice of strategic management Today s leaders need to understand how to design and guide complex collaborations to accelerate innovation and change collaborations that cross boundaries both inside and outside organizations Strategic Doing introduces you to the new disciplines of agile strategy and collaborative leadership You ll learn how to design and guide complex collaborations by following a discipline of simple rules that you won t find anywhere

else Unleash the power of true collaboration Learn and master the 10 skills of agile leadership Apply individual skills to targeted situations Introduces a new discipline of leadership strategy Filled with compelling case studies Strategic Doing outlines a new discipline of leadership strategy specifically designed for open loosely connected networks *The Possibility of Balance* Namrataa Arora Singh,2015-10-28 The Possibility of Balance is a distillation of the experiences and learning of South East Asian working women on managing their work and personal lives Inspired by her own journey into motherhood and the narratives of working moms who lost their mojo along the journey Namrataa has created a practical reference guide and a means of initiating powerful reflection Using the Wheel of Life a commonly used Life Coaching Tool as the foundation the author has articulated top issues concerning todays working urban woman From focusing on ones health to managing ones home to the often not discussed subject of relationships to parenting to managing the changing scenario at work Namrataa has brought to fore common causes for stress in the life of a working mom Mapping the priorities of working moms along the five dimensional construct used in this book Namrataa has underscored the most often forgotten aspect of a working moms life herself A must read for all working moms especially those who feel the pressure of living up to the image of a superwoman this book is a readers retreat and provides for that much needed opportunity to pause and self reflect

Time to Think 2 Rachel Johnson,2024-05-31 Being a leader involves having followers and working as a team Sometimes our teams get stuck and issues emerge that we don t always feel equipped to deal with How do we get buy in keep momentum recognise and overcome dysfunction and get the best out of introverts and extroverts so that everyone feels safe and brave This book is for people who want to be daring and responsible in their leadership who want to embrace paradoxes and understand how to create and maintain thriving teams Use this book to help you work through the issues that are most relevant to you and your teams so that you and they can thrive **Sustainability to Social Change** Philip Mirvis,Bradley Googins,2022-03-03 Is your company using its talent to create social value Or is it simply managing risks To address the problems facing society and business today sustainability is not good enough Instead companies need to do their part to lead social change In Sustainability to Social Change leadership and social innovation experts Philip Mirvis and Bradley K Googins share their hands on research to reveal how leaders can design and guide their companies to create more inclusive prosperity and become agents of social change The book reveals the inside story of how socially innovative companies are making the strategic shift from minimizing risk to creating social value It then outlines the strategies and practices that leaders can use to address the five biggest problems facing companies and society today Purpose Prosperity Products Planet and People Filled with real life examples hands on guidelines and self assessments to rate your company s performance Sustainability to Social Change helps you pivot your company s mindset and practices in order to enhance society and the environment and fuel its own success Online resources include a guide to help employees become socially conscious operate in a purposeful company become allies for equity and social justice add social value at work and establish green habits

Annals of Entrepreneurship Education and Pedagogy _ 2014 Michael H. Morris, 2014-10-31 A sizable gap exists between the ample demands for and growing supply of entrepreneurship education and our understanding of how to best approach the teaching and learning of entrepreneurship To help close this gap the United States Association for *De Gruyter Handbook of Social Entrepreneurship* Bryan C. Boots, Lane Graves Perry, III, Benjamin J. Williams, 2024-08-19 The De Gruyter Handbook of Social Entrepreneurship serves as a one stop shop for nascent and established scholars and practitioners alike who seek to quickly gain a broad familiarity with the current state of research in social entrepreneurship Part 1 reviews and discusses the historical scholarly foundations of the field followed by a more in depth treatment of newer research while Part 2 examines the broader ecosystem in which social entrepreneurship takes place In Part 3 the handbook explores infrastructural considerations such as organizational culture values processes business models and mindsets that affect social entrepreneurship Finally in Part 4 the handbook analyzes social entrepreneurship from the individual social entrepreneur s perspective Faculty research oriented graduate students think tanks and government agencies who seek an overview of recent research in the field of social entrepreneurship will benefit from this essential addition to the literature In addition practicing social entrepreneurs intrapreneurs in corporate settings and non governmental organizations interested in social entrepreneurship can use this handbook as a resource to inform their approaches to the development of social ventures how they support social entrepreneurs and the ways in which they can foster conditions to support a thriving social entrepreneurial ecosystem

Global Strategic Responsiveness Torben Juul Andersen, Carina Antonia Hallin, 2017-04-11 Global firms must operate in turbulent conditions facing relentless pressure to be efficient whilst also accommodating local factors and ways of thinking This book offers an insight into how an adaptive multinational enterprise can achieve a sustainable competitive advantage in an uncertain environment Drawing on ground breaking research into adaptive strategy this book introduces compelling tools to help design responsive strategic organizations by cultivating global strategic democracy Written by two leading scholars this book provides models to inform strategic decisions through the aggregation of frontline information With a wealth of illustrative case examples supplementing unique research this text is essential reading for students of strategic management and provides illuminating insights for the reflective practitioner

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